

JOHNSON SCUTT

DIRECTOR OF SOURCING FOR SOUTHERN HEMISPHERE

Johnson Scutt is the Director of Sourcing for the Southern Hemisphere for Winery Exchange, the only full-service, corporate brand, beverage alcohol company that sources beer, wine and spirits from the finest regions worldwide. Scutt works directly with winery partners and the Winery Exchange winemaking team discovering the finest quality wines from the Southern Hemisphere.

Scutt's journey into winemaking began at a young age on a family estate in Marlborough, New Zealand. There he became intrigued by the process of making wine, from the vineyard and winemaking to the machinery used. Scutt was inspired by the complexities of how the environment, art and science were managed by French winemakers. At 18, he went to study winemaking at Charles Sturt University in Australia where he received a degree in Wine Science. Scutt's first professional appointment was as a winemaker at Miranda Wines in N.S.W. Australia. After several harvests in Australia, Scutt traveled the world working in over 11 countries - a phenomenon known as "Flying Winemaking". During this time he worked consecutive harvests in the Northern and Southern Hemispheres making wine for many of the UK's largest retailers. After his "flying" years, Scutt went on to work as a winemaker for a large UK based wine agency, Bottle Green, where he was responsible for wines and winemaking in countries such as Spain, Italy, Hungary and Cyprus.

Scutt joined Winery Exchange in 2004 as the European Sourcing Manager based in Barcelona, Spain. During his initial five years he was responsible for all sourcing, winemaking and quality control for the Winery Exchange European portfolio. Scutt has taken his responsibilities south where he is now responsible for sourcing and winemaking in the Southern Hemisphere. As a part of the Winery Exchange team, Scutt achieved great success with the Ogio brand, which has become one of the largest brands in the UK. With over 14 career vintages, Scutt still enjoys the challenge of discovering fantastic parcels of wine and watching them develop into new wine brands in major retailers and markets around the world.

Scutt is devoted to seeking honest varietal expression in the wines he sources and continually delivers wine with tremendous market value. In his time away from the vineyards and wineries, Scutt enjoys playing most sports. He keeps an active lifestyle in sunny Nelson, New Zealand where he lives with his wife, children and two Catalan cats.



“My greatest satisfaction is having a new wine listed. It’s all about finding a gem, a product of real value which is better in all facets than the market currently offers and then seeing it on the shelves of the world’s largest wine retailers.”

Johnson Scutt
Sourcing Director
Southern Hemisphere
Winery Exchange